



Dear Customer;

Here is an opportunity for you to receive up to **\$200\***. As one of our satisfied customers, you are in a position to recommend us to your relatives, friends and neighbors who are thinking of remodeling their home. Attached to this note is a certificate. Here's all you need to do:

1. Write the name, address, and phone number of the person you are referring in the space provided on the certificate (even those who just want an estimate).
2. Fill in your name, address and phone number on the certificate.
3. Detach and mail the certificate or call **(309) 633-9250** as soon as possible.

We **MUST** have the certificate before we complete the sale to your referral or we can't honor your request for payment.

## VALUABLE CERTIFICATE

### WORTH UP TO TWO HUNDRED DOLLARS

Date: \_\_\_\_\_ Salesperson: \_\_\_\_\_

Presented To: \_\_\_\_\_ Referral: \_\_\_\_\_

Your Name \_\_\_\_\_ Name \_\_\_\_\_

Address \_\_\_\_\_ Address \_\_\_\_\_

City \_\_\_\_\_ City \_\_\_\_\_

Phone \_\_\_\_\_ Phone \_\_\_\_\_

**\$200 COULD BE YOURS... SO MAIL CERTIFICATE NOW!**

\*Depending on dollar amount of sale as follows:

<u>Sale Amount</u>	<u>You Receive</u>
\$1000 to \$4000	\$100
\$4000 and Above	\$200

(We **MUST** have the certificate in our possession prior to calling or selling your prospect or we cannot honor your request for payment. **No Exceptions.**)